

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1991-2000**

Source: Annual Reports of Primary Care
Clinics, 1991-2000

NUMBER OF PRIMARY CARE CLINICS -12/31

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
COMMUNITY CLINICS	481	493	515	547	579	600	624	662	687	703
FREE CLINICS	21	24	24	25	25	28	29	29	28	29
TOTAL PRIMARY CARE CLINICS	502	517	539	572	604	628	653	691	715	732

UNDUPLICATED NUMBER OF PATIENTS BY RACE AND ETHNICITY

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
COMMUNITY CLINICS										
Native American	48,517	50,591	52,005	56,284	56,120	57,088	51,823	60,795	57,387	58,963
Asian	114,337	114,645	139,867	141,616	134,522	151,752	119,771	138,207	138,699	139,453
Black	156,453	180,769	172,408	181,930	186,685	178,425	160,443	174,190	166,612	157,082
White	736,470	719,518	751,267	776,070	774,374	768,501	715,973	762,582	710,728	685,180
Hispanic	772,562	849,883	920,040	1,044,118	1,070,461	1,160,048	1,150,810	1,288,894	1,383,524	1,465,197
Other	53,219	50,392	53,896	51,962	51,806	86,209	117,217	130,275	157,269	159,169
SUBTOTAL PATIENTS	1,881,558	1,965,798	2,089,483	2,251,980	2,273,968	2,402,023	2,316,037	2,554,943	2,614,219	2,665,044

FREE CLINICS

Native American	2,868	4,586	3,325	3,549	3,085	896	645	670	909	805
Asian	4,996	4,462	4,757	5,377	6,531	7,044	5,066	4,914	6,922	7,225
Black	12,131	11,373	11,637	11,289	12,681	13,336	13,659	14,751	17,624	19,280
White	40,605	34,554	37,476	32,559	31,601	33,999	32,407	32,889	34,818	35,326
Hispanic	60,554	64,287	77,017	74,933	69,983	57,549	58,717	77,056	87,430	91,484
Other	1,383	2,131	2,619	2,946	3,724	3,578	4,915	5,682	7,737	8,725
SUBTOTAL PATIENTS	122,537	121,393	136,831	130,653	127,605	116,402	115,409	135,962	155,440	162,845

COMMUNITY AND FREE CLINICS

Native American	51,385	55,177	55,330	59,833	59,205	57,984	52,468	61,465	58,290	59,768
Asian	119,333	119,107	144,624	146,993	141,053	158,796	124,837	143,121	145,621	146,678
Black	168,584	192,142	184,045	193,219	199,366	191,761	174,102	188,941	184,236	176,362
White	777,075	754,072	788,743	808,629	805,975	802,500	748,380	795,471	745,546	720,506
Hispanic	833,116	914,170	997,057	1,119,051	1,140,444	1,217,597	1,209,527	1,365,950	1,470,954	1,556,681
Other	54,602	52,523	56,515	54,908	55,530	89,787	122,132	135,957	165,006	167,894
TOTAL PATIENTS	2,004,095	2,087,191	2,226,314	2,382,633	2,401,573	2,518,425	2,431,446	2,690,905	2,769,659	2,827,889

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1991-2000**

Source: Annual Reports of Primary Care
Clinics, 1991-2000

UNDUPLICATED NUMBER OF PATIENTS BY GENDER

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
COMMUNITY CLINICS										
Male	618,468	657,166	667,381	655,471	757,231	783,343	756,101	861,721	888,350	906,713
Female	1,263,090	1,308,632	1,422,102	1,596,509	1,516,737	1,618,680	1,559,936	1,693,222	1,725,869	1,758,331
SUBTOTAL PATIENTS	1,881,558	1,965,798	2,089,483	2,251,980	2,273,968	2,402,023	2,316,037	2,554,943	2,614,219	2,665,044

FREE CLINICS

Male	48,316	47,635	53,544	51,415	52,171	50,341	49,103	56,160	63,659	67,836
Female	74,221	73,758	83,287	79,238	75,434	66,061	66,306	79,802	91,781	95,009
SUBTOTAL PATIENTS	122,537	121,393	136,831	130,653	127,605	116,402	115,409	135,962	155,440	162,845

COMMUNITY AND FREE CLINICS

Male	666,784	704,801	720,925	706,886	809,402	833,684	805,204	917,881	952,009	974,549
Female	1,337,311	1,382,390	1,505,389	1,675,747	1,592,171	1,684,741	1,626,242	1,773,024	1,817,650	1,853,340
TOTAL PATIENTS	2,004,095	2,087,191	2,226,314	2,382,633	2,401,573	2,518,425	2,431,446	2,690,905	2,769,659	2,827,889

UNDUPLICATED NUMBER OF PATIENTS BY AGE

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
COMMUNITY CLINICS										
Under 1 Year Of Age	77,322	80,918	93,568	111,605	111,880	110,427	95,289	100,898	108,853	104,249
1 To 19 Years Of Age	600,230	604,646	686,471	751,422	791,700	825,837	801,563	894,379	939,014	936,711
20 To 44 Years Of Ages	938,019	1,029,369	1,023,838	1,087,595	1,066,313	1,110,446	1,064,462	1,137,112	1,136,203	1,153,741
45 To 64 Years Of Age	151,594	157,342	177,684	199,517	205,486	243,182	250,661	304,874	309,514	341,383
65 Years Of Age and Older	114,393	91,632	107,922	101,841	98,589	112,131	104,062	117,680	120,635	128,960
SUBTOTAL PATIENTS	1,881,558	1,963,907	2,089,483	2,251,980	2,273,968	2,402,023	2,316,037	2,554,943	2,614,219	2,665,044

FREE CLINICS

Under 1 Year Of Age	4,909	7,059	8,204	6,988	6,244	5,579	4,955	5,859	6,462	6,825
1 To 19 Years Of Age	28,882	28,167	35,498	41,186	37,749	31,170	30,900	30,705	40,090	38,271
20 To 44 Years Of Ages	73,798	70,219	70,315	62,711	62,394	61,559	60,675	74,616	74,567	75,076
45 To 64 Years Of Age	10,005	11,225	16,787	14,474	16,185	14,517	15,608	21,705	28,092	35,586
65 Years Of Age and Older	4,943	4,723	6,027	5,294	5,033	3,577	3,271	3,077	6,229	7,087
SUBTOTAL PATIENTS	122,537	121,393	136,831	130,653	127,605	116,402	115,409	135,962	155,440	162,845

COMMUNITY AND FREE CLINICS

Under 1 Year Of Age	82,231	87,977	101,772	118,593	118,124	831,416	100,244	106,757	115,315	111,074
1 To 19 Years Of Age	629,112	632,813	721,969	792,608	829,449	857,007	832,463	925,084	979,104	974,982
20 To 44 Years Of Ages	1,011,817	1,099,588	1,094,153	1,150,306	1,128,707	1,172,005	1,125,137	1,211,728	1,210,770	1,228,817
45 To 64 Years Of Age	161,599	168,567	194,471	213,991	221,671	257,699	266,269	326,579	337,606	376,969
65 Years Of Age and Older	119,336	96,355	113,949	107,135	103,622	115,708	107,333	120,757	126,864	136,047
TOTAL PATIENTS	2,004,095	2,085,300	2,226,314	2,382,633	2,401,573	2,518,425	2,431,446	2,690,905	2,769,659	2,827,889

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1991-2000**

NUMBER OF ENCOUNTERS BY PAYER PROGRAM

COMMUNITY CLINICS

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
PAYER PROGRAM										
Medicare	433,478	360,602	372,854	392,669	378,572	511,057	443,632	498,196	435,813	484,012
Medi-Cal	1,728,266	1,926,739	2,464,377	2,576,578	2,378,907	2,698,525	2,508,495	2,583,264	2,610,532	2,508,530
State Legalization Impact Assistance Grants	92,264	25,361	10,652	2,060	2,503	904	0	5,591	4,407	39
Child Health and Disability Prevention Program	263,739	265,049	321,083	347,081	325,276	362,376	396,961	399,222	402,078	334,084
Medically Indigent Service Program	63,407	12,065	9,853	20,608	27,988	26,291	169,546	57,864	51,570	61,235
County Medical Service Program	151,052	112,000	139,299	153,029	143,645	160,584	156,453	159,875	171,197	158,339
Other County Sponsored Patients	217,344	297,538	254,717	357,587	337,856	418,365	484,126	615,173	647,000	599,759
Expanded Access to Primary Care		335,815	346,934	342,783	217,850	253,577	341,175	366,750	400,366	328,801
Other State		647,380	776,863	912,020	885,813	904,467	725,669	815,217	847,897	959,315
Private Insurance	369,642	271,129	271,116	316,933	382,808	437,797	490,368	426,434	502,145	509,340
Self Pay	1,927,748	1,444,230	1,519,826	1,739,716	1,703,482	1,663,979	1,333,484	1,430,982	1,160,075	1,297,228
Non Pay	242,196	223,442	163,740	218,250	160,842	188,407	230,484	234,464	284,304	381,203
Other Payers	871,628	190,035	226,946	198,467	150,266	204,995	210,511	250,472	296,081	223,137
SUBTOTAL - FEE FOR SERVICE	6,360,764	6,111,385	6,878,260	7,577,781	7,095,808	7,831,324	7,490,904	7,843,504	7,813,465	7,845,022
NON FEE FOR SERVICE	506,703	759,602	578,529	716,570	892,742	1,150,083	1,263,781	1,134,575	1,018,211	1,108,652
TOTAL ENCOUNTERS	6,867,467	6,870,987	7,456,789	8,294,351	7,988,550	8,981,407	8,754,685	8,978,079	8,831,676	8,953,674

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1991-2000**

NUMBER OF ENCOUNTERS BY PAYER PROGRAM

FREE CLINICS

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
PAYER PROGRAM										
Medicare	841	2,051	976	1,241	1,037	849	953	1,095	1,143	1,174
Medi-Cal	24,555	50,740	42,106	26,706	35,579	18,777	18,266	13,766	25,212	34,079
State Legalization Impact Assistance Grants	2,398	2,152			85		0	0	0	0
Child Health and Disability Prevention Program	10,803	18,334	17,278	21,210	17,645	9,255	11,027	10,752	14,558	12,946
Medically Indigent Service Program		112					0	0	0	0
County Medical Service Program	2,061				3		0	0	0	0
Other County Sponsored Patients	4,280	5,100	1,862	41,650	47,175	34,264	60,297	92,134	95,033	102,130
Expanded Access to Primary Care		33,128	42,723	41,143	41,570	17,964	22,164	24,461	30,582	43,691
Other State		33,548	72,780	28,422	29,649	18,895	20,243	20,805	22,711	27,768
Private Insurance	1,053	2,459	1,312	960	108	44	20	48	17	4,168
Self Pay						1,333	1,196	2,331	39,566	44,768
Non Pay	58,809	111,771	67,671	83,862	109,957	107,457	107,115	69,534	128,658	143,292
Other Payers	63,268	8,235	28,863	46,242	5,752	8,683	574	1,457	18,466	7,350
SUBTOTAL - FEE FOR SERVICE	168,068	267,630	275,571	291,436	288,560	217,521	241,855	236,383	375,946	421,366
NON FEE FOR SERVICE	204,985	138,677	117,356	106,921	142,091	129,861	100,002	205,038	77,185	69,596
TOTAL ENCOUNTERS	373,053	406,307	392,927	398,357	430,651	347,382	341,857	441,421	453,131	490,962

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1991-2000**

NUMBER OF ENCOUNTERS BY PAYER PROGRAM

COMMUNITY AND FREE CLINICS

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
PAYER PROGRAM										
Medicare	434,319	362,653	373,830	393,910	379,609	511,906	444,585	499,291	436,956	485,186
Medi-Cal	1,752,821	1,977,479	2,506,483	2,603,284	2,414,486	2,717,302	2,526,761	2,597,030	2,611,675	2,542,609
State Legalization Impact Assistance Grants	94,662	27,513	10,652	2,060	2,588	904	0	5,591	4,407	39
Child Health and Disability Prevention Program	274,542	283,383	338,361	368,291	342,921	371,631	407,988	409,974	416,636	347,030
Medically Indigent Service Program	63,407	12,177	9,853	20,608	27,988	26,291	169,546	57,864	51,570	61,235
County Medical Service Program	153,113	112,000	139,299	153,029	143,648	160,584	156,453	159,875	171,197	158,339
Other County Sponsored Patients	221,624	302,638	256,579	399,237	385,031	452,629	544,423	707,307	742,033	701,889
Expanded Access to Primary Care		368,943	389,657	383,926	259,420	271,541	363,339	391,211	430,948	372,492
Other State		680,928	849,643	940,442	915,462	923,362	745,912	836,022	870,608	987,083
Private Insurance	370,695	273,588	272,428	317,893	382,916	437,841	490,388	426,482	502,162	513,508
Self Pay	1,927,748	1,444,230	1,519,826	1,739,716	1,703,482	1,665,312	1,334,680	1,433,313	1,199,641	1,341,996
Non Pay	301,005	335,213	231,411	302,112	270,799	295,864	337,599	303,998	412,962	524,495
Other Payers	934,896	198,270	255,809	244,709	156,018	213,678	211,085	251,929	314,547	230,487
SUBTOTAL - FEE FOR SERVICE	6,528,832	6,379,015	7,153,831	7,869,217	7,384,368	8,048,845	7,732,759	8,079,887	8,189,411	8,266,388
NON FEE FOR SERVICE	711,688	898,279	695,885	823,491	1,034,833	1,279,944	1,363,783	1,339,613	1,095,396	1,178,248
TOTAL ENCOUNTERS	7,240,520	7,277,294	7,849,716	8,692,708	8,419,201	9,328,789	9,096,542	9,419,500	9,284,807	9,444,636

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1991-2000**

NET REVENUE BY PAYER PROGRAM

COMMUNITY CLINICS

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
PAYER PROGRAM										
Medicare	\$12,806,601	\$15,525,109	\$18,449,624	\$17,948,273	\$19,439,635	\$31,207,873	\$29,273,054	\$33,475,775	\$33,582,379	\$34,842,740
Medi-Cal	\$85,142,829	\$121,380,514	\$159,938,494	\$174,474,753	\$172,547,865	\$207,481,692	\$195,474,402	\$210,686,489	\$222,513,358	\$225,486,536
State Legalization Impact Assistance Grants	\$3,225,789	\$440,639	\$520,215	\$106,648	\$93,286	\$21,844	\$0	\$620,730	\$259,092	\$2,958
Child Health and Disability Prevention Program	\$11,174,667	\$12,364,470	\$14,765,760	\$15,725,105	\$14,898,802	\$17,613,254	\$18,234,949	\$17,052,570	\$18,734,523	\$17,157,487
Medically Indigent Service Program	\$946,698	\$385,801	\$448,377	\$797,419	\$1,410,607	\$1,070,147	\$8,166,373	\$1,938,483	\$1,166,209	\$1,868,741
County Medical Service Program	\$6,088,255	\$4,683,904	\$6,282,631	\$8,821,246	\$7,512,860	\$8,569,609	\$9,145,781	\$11,046,477	\$12,806,824	\$12,348,088
Other County Sponsored Patients	\$10,121,368	\$13,416,125	\$12,111,406	\$19,356,269	\$15,556,957	\$17,662,164	\$23,603,978	\$31,778,055	\$32,631,219	\$38,595,720
Expanded Access to Primary Care		\$11,463,700	\$12,029,598	\$11,603,173	\$8,628,685	\$10,221,606	\$13,891,931	\$16,242,927	\$17,219,298	\$16,249,035
Other State		\$26,635,795	\$26,968,328	\$33,208,797	\$33,660,250	\$33,189,821	\$38,264,621	\$48,100,947	\$57,501,966	\$63,375,546
Private Insurance	\$20,257,085	\$14,339,481	\$13,780,055	\$16,079,075	\$17,880,965	\$21,673,097	\$26,398,742	\$25,762,095	\$29,134,760	\$36,260,489
Self Pay	\$59,119,705	\$49,399,065	\$51,323,146	\$53,142,458	\$51,572,941	\$47,977,103	\$48,153,507	\$51,952,995	\$49,070,438	\$63,296,974
Other Payers	\$32,901,621	\$11,749,243	\$16,309,069	\$12,442,749	\$10,398,677	\$11,925,747	\$13,279,082	\$12,109,155	\$12,565,106	\$11,449,384
TOTAL FEE FOR SERVICE	\$241,784,618	\$281,783,846	\$332,926,703	\$363,705,965	\$353,601,530	\$408,613,957	\$423,886,420	\$460,766,698	\$487,185,172	\$520,933,698
Federal Grants and Contracts	\$80,243,777	\$87,724,020	\$99,921,851	\$119,464,977	\$111,153,211	\$136,564,640	124,456,910	\$132,783,978	\$144,119,826	\$158,066,858
State Grants and Contracts	\$49,527,602	\$43,359,934	\$49,868,415	\$44,805,335	\$58,669,831	\$57,327,947	73,731,436	\$68,800,382	\$93,915,224	\$109,508,497
County Grants and Contracts	\$33,670,415	\$39,206,662	\$50,501,598	\$43,456,651	\$42,648,378	\$49,124,806	57,997,420	\$47,725,872	\$52,088,840	\$61,045,483
Local Grants and Contracts	\$5,822,007	\$8,989,667	\$5,699,975	\$12,093,731	\$5,770,692	\$6,705,856	8,716,918	\$8,061,512	\$7,627,194	\$11,271,243
Private Grants and Contracts	\$17,557,259	\$23,220,992	\$20,526,975	\$18,718,190	\$20,629,337	\$24,785,627	27,176,469	\$33,631,647	\$42,332,576	\$47,075,591
SUBTOTAL GRANTS AND CONTRACTS	\$186,821,060	\$202,501,275	\$226,518,814	\$238,538,884	\$238,871,449	\$274,508,876	292,079,153	\$291,003,391	\$340,083,660	\$1,428,835,068
Donations	\$20,054,363	\$18,634,504	\$20,839,679	\$22,711,829	\$24,313,181	\$32,337,536	32,349,019	\$35,864,273	\$40,003,269	\$34,428,894
Health Maintenance Organizations				\$19,263,184	\$18,782,536	\$19,906,703	22,701,017	\$26,999,523	\$22,447,112	\$33,046,760
TOTAL NON FEE FOR SERVICE	\$206,875,423	\$221,135,779	\$247,358,493	\$280,513,897	\$281,967,166	\$326,753,115	\$347,129,189	\$353,867,187	\$402,534,041	\$67,475,654
TOTAL REVENUE	\$448,660,041	\$502,919,625	\$580,285,196	\$644,219,862	\$635,568,696	\$735,367,072	\$771,015,609	\$814,633,885	\$889,719,213	\$1,496,310,722
Operating Expenses	\$430,548,427	\$484,376,410	\$549,987,090	\$626,682,706	\$633,612,795	\$736,946,813	764,728,849	\$810,369,497	\$882,434,820	\$958,971,357
NET FROM OPERATION	\$18,111,614	\$18,543,215	\$30,298,106	\$17,537,156	\$1,955,901	-\$1,579,741	\$6,286,760	\$4,264,388	\$7,284,393	\$537,339,365

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1991-2000**

NET REVENUE BY PAYER PROGRAM

FREE CLINICS

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
PAYER PROGRAM										
Medicare	\$25,468	\$52,414	\$22,699	\$25,928	\$28,888	\$26,294	\$36,806	\$42,482	\$34,097	\$35,484
Medi-Cal	\$947,450	\$1,821,270	\$1,616,212	\$1,167,061	\$1,253,117	\$1,225,818	\$1,048,516	\$740,784	\$1,388,833	\$1,398,094
State Legalization Impact Assistance Grants	\$184,764	\$66,076			\$9,489		\$0	\$0	\$0	\$0
Child Health and Disability Prevention Program	\$429,659	\$397,470	\$329,131	\$365,138	\$333,009	\$299,402	\$380,632	\$353,070	\$488,281	\$442,994
Medically Indigent Service Program							\$0	\$0	\$0	\$0
County Medical Service Program	\$25,300				\$128		\$0	\$0	\$0	\$0
Other County Sponsored Patients	\$48,954	\$57,512	\$99,797	\$1,459,152	\$491,027	\$908,217	\$2,704,942	\$3,238,091	\$3,887,441	\$4,342,914
Expanded Access to Primary Care		\$800,939	\$758,404	\$655,788	\$493,053	\$616,897	\$919,217	\$662,071	\$812,325	\$1,087,691
Other State		\$684,617	\$1,433,358	\$1,445,990	\$897,022	\$1,013,269	\$1,116,908	\$911,331	\$859,370	\$972,227
Private Insurance	\$43,510	\$49,375	\$3,398	\$8,121	\$11,089	\$2,895	\$125	\$1,079	\$73	\$52,444
Self Pay						\$30,166	\$65,701	\$158,555	\$165,044	\$1,447,565
Other Payers	\$961,113	\$217,868	\$123,986	\$851,621	\$379,798	\$217,862	\$42,245	\$105,910	\$352,659	\$199,070
SUBTOTAL FEE FOR SERVICE	\$2,666,218	\$4,147,541	\$4,386,985	\$5,978,799	\$3,896,620	\$4,340,820	\$6,315,092	\$6,213,373	\$7,988,123	\$9,978,483
Federal Grants and Contracts	\$2,119,475	\$4,336,804	\$3,345,860	\$4,467,863	\$3,878,395	\$1,365,674	\$1,964,878	\$2,202,650	\$2,332,431	\$2,094,706
State Grants and Contracts	\$2,518,820	\$1,972,341	\$1,859,929	\$1,949,385	\$2,006,156	\$1,137,151	\$1,059,569	\$2,324,778	\$2,698,766	\$2,151,334
County Grants and Contracts	\$2,807,278	\$3,005,984	\$3,221,026	\$3,035,220	\$4,782,006	\$2,707,698	\$2,870,633	\$3,051,826	\$4,155,656	\$3,351,211
Local Grants and Contracts	\$1,017,700	\$1,489,349	\$1,192,340	\$913,990	\$1,453,256	\$1,272,029	\$1,223,041	\$1,871,540	\$1,080,559	\$895,108
Private Grants and Contracts	\$1,990,654	\$2,407,081	\$3,195,067	\$2,552,608	\$4,280,677	\$3,436,111	\$2,861,248	\$4,096,288	\$4,951,644	\$6,020,015
TOTAL GRANTS AND CONTRACTS	\$10,453,927	\$13,211,559	\$12,814,222	\$12,919,066	\$16,400,490	\$9,918,663	\$9,979,369	\$13,547,082	\$15,219,056	\$14,512,374
Donations	\$4,356,286	\$5,264,123	\$6,832,037	\$7,745,524	\$6,349,086	\$6,401,439	\$7,946,415	\$7,890,448	\$7,226,514	\$9,127,507
Health Maintenance Organizations				\$10,000			\$859	\$990	\$9,997	\$0
SUBTOTAL NON FEE FOR SERVICE	\$14,810,213	\$18,475,682	\$19,646,259	\$20,674,590	\$22,749,576	\$16,320,102	\$17,926,643	\$21,438,520	\$22,455,567	\$9,127,507
TOTAL REVENUE	\$17,476,431	\$22,623,223	\$24,033,244	\$26,653,389	\$26,646,196	\$20,660,922	\$24,241,735	\$27,651,893	\$30,443,690	\$33,618,364
Operating Expenses	\$17,622,674	\$21,698,096	\$23,140,507	\$24,309,290	\$26,624,440	\$20,012,647	\$23,180,900	\$25,466,545	\$29,311,996	\$33,812,726
NET FROM OPERATION	-\$146,243	\$925,127	\$892,737	\$2,344,099	\$21,756	\$648,275	\$1,060,835	\$2,185,348	\$1,131,694	\$194,362

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1991-2000**

Source: Annual Reports of Primary Care
Clinics, 1991-2000

NET REVENUE BY PAYER PROGRAM

COMMUNITY AND FREE CLINICS

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
PAYER PROGRAM										
Medicare	\$12,832,069	\$15,577,523	\$18,472,323	\$17,974,201	\$19,468,523	\$31,234,167	\$29,309,860	\$33,518,257	\$33,616,476	\$34,878,224
Medi-Cal	\$86,090,279	\$123,201,784	\$161,554,706	\$175,641,814	\$173,800,982	\$208,707,510	\$196,522,918	\$211,427,273	\$223,902,191	\$226,884,630
State Legalization Impact Assistance Grants	\$3,410,553	\$506,715	\$520,215	\$106,648	\$102,775	\$21,844	\$0	\$620,730	\$259,092	\$2,958
Child Health and Disability Prevention Program	\$11,604,326	\$12,761,940	\$15,094,891	\$16,090,243	\$15,231,811	\$17,912,656	\$18,615,581	\$17,405,640	\$19,222,804	\$17,600,481
Medically Indigent Service Program	\$946,698	\$385,801	\$448,377	\$797,419	\$1,410,607	\$1,070,147	\$8,166,373	\$1,938,483	\$1,166,209	\$1,868,741
County Medical Service Program	\$6,113,555	\$4,683,904	\$6,282,631	\$8,821,246	\$7,512,988	\$8,569,609	\$9,145,781	\$11,046,477	\$12,806,824	\$12,348,088
Other County Sponsored Patients	\$10,170,322	\$13,473,637	\$12,211,203	\$20,815,421	\$16,047,984	\$18,570,381	\$26,308,920	\$35,016,146	\$36,518,660	\$42,938,634
Expanded Access to Primary Care		\$12,264,639	\$12,788,002	\$12,258,961	\$34,153,303	\$10,838,503	\$14,811,148	\$16,904,998	\$18,031,623	\$17,336,726
Other State		\$27,320,412	\$28,401,686	\$34,654,787	\$18,777,987	\$34,203,090	\$39,381,529	\$49,012,278	\$58,361,336	\$64,347,773
Private Insurance	\$20,300,595	\$14,388,856	\$13,783,453	\$16,087,196	\$17,892,054	\$21,675,992	\$26,398,867	\$25,763,174	\$29,134,833	\$36,312,933
Self Pay	\$59,119,705	\$49,399,065	\$51,323,146	\$53,142,458	\$51,572,941	\$48,007,269	\$48,219,208	\$52,111,550	\$49,235,482	\$64,744,539
Other Payers	\$33,862,734	\$11,967,111	\$16,433,055	\$13,294,370	\$10,778,475	\$12,143,609	\$13,321,327	\$12,215,065	\$12,917,765	\$11,648,454
SUBTOTAL FEE FOR SERVICE	\$244,450,836	\$285,931,387	\$337,313,688	\$369,684,764	\$366,750,430	\$412,954,777	\$430,201,512	\$466,980,071	\$495,173,295	\$530,912,181
Federal Grants and Contracts	\$82,363,252	\$92,060,824	\$103,267,711	\$123,932,840	\$115,031,606	\$137,930,314	\$126,421,788	\$134,986,628	\$146,452,257	\$160,161,564
State Grants and Contracts	\$52,046,422	\$45,332,275	\$51,728,344	\$46,754,720	\$60,675,987	\$58,465,098	\$74,791,005	\$71,125,160	\$96,613,990	\$111,659,831
County Grants and Contracts	\$36,477,693	\$42,212,646	\$53,722,624	\$46,491,871	\$47,430,384	\$51,832,504	\$60,868,053	\$50,777,698	\$56,244,496	\$64,396,694
Local Grants and Contracts	\$6,839,707	\$10,479,016	\$6,892,315	\$13,007,721	\$7,223,948	\$7,977,885	\$9,939,959	\$9,933,052	\$8,707,753	\$12,166,351
Private Grants and Contracts	\$19,547,913	\$25,628,073	\$23,722,042	\$21,270,798	\$24,910,014	\$28,221,738	\$30,037,717	\$37,727,935	\$47,284,220	\$53,095,606
SUBTOTAL GRANTS AND CONTRACTS	\$197,274,987	\$215,712,834	\$239,333,036	\$251,457,950	\$255,271,939	\$284,427,539	\$302,058,522	\$304,550,473	\$355,302,716	\$1,443,347,442
Donations	\$24,410,649	\$23,898,627	\$27,671,716	\$30,457,353	\$30,662,267	\$38,738,975	\$40,295,434	\$43,754,721	\$47,229,783	\$43,556,401
Health Maintenance Organizations				\$19,273,184	\$18,782,536	\$19,906,703	\$22,701,876	\$27,000,513	\$22,457,109	\$33,046,760
SUBTOTAL NON FEE FOR SERVICE	\$221,685,636	\$239,611,461	\$267,004,752	\$301,188,487	\$304,716,742	\$343,073,217	\$365,055,832	\$375,305,707	\$424,989,608	\$76,603,161
TOTAL REVENUE	\$466,136,472	\$525,542,848	\$604,318,440	\$670,873,251	\$662,214,892	\$756,027,994	\$795,257,344	\$842,285,778	\$920,162,903	\$1,529,929,086
Operating Expenses	\$448,171,101	\$506,074,506	\$573,127,597	\$650,991,996	\$660,237,235	\$756,959,460	\$787,909,749	\$835,836,042	\$911,746,816	\$992,784,083
NET FROM OPERATION	\$17,965,371	\$19,468,342	\$31,190,843	\$19,881,255	\$1,977,657	-\$931,466	\$7,347,595	\$6,449,736	\$8,416,087	\$537,533,727

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1991-2000**

Source: Annual Reports of Primary Care
Clinics, 1991-2000

AVERAGE REVENUE PER ENCOUNTER

COMMUNITY CLINICS

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
PAYER PROGRAM										
Medicare	\$29.54	\$43.05	\$49.48	\$45.71	\$51.35	\$61.07	\$65.98	\$67.19	\$77.06	\$71.99
Medi-Cal	\$49.26	\$63.00	\$64.90	\$67.72	\$72.53	\$76.89	\$77.92	\$81.56	\$85.24	\$89.89
State Legalization Impact Assistance Grants	\$34.96	\$17.37	\$48.84	\$51.77	\$37.27	\$24.16	\$0.00	\$0.00	\$58.79	\$75.85
Child Health and Disability Prevention Program	\$42.37	\$46.65	\$45.99	\$45.31	\$45.80	\$48.60	\$45.94	\$42.71	\$46.59	\$51.36
Medically Indigent Service Program	\$14.93	\$31.98	\$45.51	\$38.69	\$50.40	\$40.70	\$48.17	\$33.50	\$22.61	\$30.52
County Medical Service Program	\$40.31	\$41.82	\$45.10	\$57.64	\$52.30	\$53.37	\$58.46	\$69.09	\$74.81	\$77.99
Other County Sponsored Patients	\$46.57	\$45.09	\$47.55	\$54.13	\$46.05	\$42.22	\$48.76	\$51.66	\$50.43	\$64.35
Expanded Access to Primary Care		\$34.14	\$34.67	\$33.85	\$39.61	\$40.31	\$40.72	\$44.29	\$43.01	\$49.42
Other State		\$41.14	\$34.71	\$36.41	\$38.00	\$36.70	\$52.73	\$59.00	\$67.82	\$66.06
Private Insurance	\$54.80	\$52.89	\$50.83	\$50.73	\$46.71	\$49.50	\$53.83	\$60.41	\$58.02	\$71.19
Self Pay	\$30.67	\$34.20	\$33.77	\$30.55	\$30.28	\$28.83	\$36.11	\$36.31	\$42.30	\$48.79
Other Payers	\$37.75	\$61.83	\$71.86	\$62.69	\$69.20	\$58.18	\$63.08	\$48.35	\$42.44	\$51.31
AVERAGE REVENUE PER ENCOUNTER FEE FOR SERVICE	\$38.01	\$46.11	\$48.40	\$48.00	\$49.83	\$52.18	\$56.59	\$58.75	\$62.35	\$66.40

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1991-2000**

AVERAGE REVENUE PER ENCOUNTER

FREE CLINICS

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
PAYER PROGRAM										
Medicare	\$30.28	\$25.56	\$23.26	\$20.89	\$27.86	\$30.97	\$38.62	\$38.80	\$29.83	\$30.22
Medi-Cal	\$38.58	\$35.89	\$38.38	\$43.70	\$35.22	\$65.28	\$57.40	\$53.81	\$55.09	\$41.03
State Legalization Impact Assistance Grants	\$77.05	\$30.70	\$0.00	\$0.00	\$111.64	\$0.00	\$0.00	\$0.00	\$0.00	\$1
Child Health and Disability Prevention Program	\$39.77	\$21.68	\$19.05	\$17.22	\$18.87	\$32.35	\$34.52	\$32.84	\$33.54	\$34.22
Medically Indigent Service Program	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
County Medical Service Program	\$12.28	\$0.00	\$0.00	\$0.00	\$42.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Other County Sponsored Patients	\$11.44	\$11.28	\$53.60	\$35.03	\$10.41	\$26.51	\$44.86	\$35.15	\$40.91	\$42.52
Expanded Access to Primary Care		\$24.18	\$17.75	\$15.94	\$11.86	\$34.34	\$41.47	\$27.07	\$26.56	\$24.90
Other State		\$20.41	\$19.69	\$50.88	\$30.25	\$53.63	\$55.18	\$43.80	\$37.84	\$35.01
Private Insurance	\$41.32	\$20.08	\$2.59	\$8.46	\$102.68	\$65.80	\$6.25	\$22.48	\$4.29	\$12.58
Self Pay	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.17	\$32.33
Other Payers	\$15.19	\$26.46	\$4.30	\$18.42	\$66.03	\$25.09	\$73.60	\$72.69	\$19.10	\$27.08
AVERAGE REVENUE PER ENCOUNTER FEE FOR SERVICE	\$15.86	\$15.50	\$15.92	\$20.51	\$13.50	\$19.96	\$26.11	\$26.29	\$21.25	\$23.68

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1991-2000**

Source: Annual Reports of Primary Care
Clinics, 1991-2000

AVERAGE REVENUE PER ENCOUNTER

COMMUNITY AND FREE CLINICS

PAYER PROGRAM

	<u>1991</u>	<u>1992</u>	<u>1993</u>	<u>1994</u>	<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>
Medicare	\$29.55	\$42.95	\$49.41	\$45.63	\$51.29	\$61.02	\$65.93	\$67.13	\$76.93	\$71.89
Medi-Cal	\$49.12	\$62.30	\$64.45	\$67.47	\$71.98	\$76.81	\$77.78	\$81.41	\$85.73	\$89.23
State Legalization Impact Assistance Grants	\$36.03	\$18.42	\$48.84	\$51.77	\$39.71	\$24.16	\$0.00	\$0.00	\$58.79	\$75.85
Child Health and Disability Prevention Program	\$42.27	\$45.03	\$44.61	\$43.69	\$44.42	\$48.20	\$45.63	\$42.46	\$46.14	\$50.72
Medically Indigent Service Program	\$14.93	\$31.68	\$45.51	\$38.69	\$50.40	\$40.70	\$48.17	\$33.50	\$22.61	\$30.52
County Medical Service Program	\$39.93	\$41.82	\$45.10	\$57.64	\$52.30	\$53.37	\$58.46	\$69.09	\$74.81	\$77.99
Other County Sponsored Patients	\$45.89	\$44.52	\$47.59	\$52.14	\$41.68	\$41.03	\$48.32	\$49.51	\$49.21	\$61.18
Expanded Access to Primary Care		\$33.24	\$32.82	\$31.93	\$131.65	\$39.91	\$40.76	\$43.21	\$41.84	\$46.54
Other State		\$40.12	\$33.43	\$36.85	\$20.51	\$37.04	\$52.80	\$58.63	\$67.04	\$65.19
Private Insurance	\$54.76	\$52.59	\$50.59	\$50.61	\$46.73	\$49.51	\$53.83	\$60.41	\$58.02	\$70.72
Self Pay	\$30.67	\$34.20	\$33.77	\$30.55	\$30.28	\$28.83	\$36.13	\$36.36	\$41.04	\$48.24
Other Payers	\$36.22	\$60.36	\$64.24	\$54.33	\$69.08	\$56.83	\$63.11	\$48.49	\$41.07	\$50.54
AVERAGE REVENUE PER ENCOUNTER										
FEE FOR SERVICE	\$37.44	\$44.82	\$47.15	\$46.98	\$49.67	\$51.31	\$55.63	\$57.80	\$60.47	\$64.23

**CALIFORNIA PRIMARY CARE CLINICS
STATEWIDE, 1991-2000**

Unduplicated Number of Patients:	The number of patients visiting the clinic, counted once , regardless of the number of visits and encounters made by each patient during the year.
Encounter:	A face to face meeting between a patient and a licensed or certified healthcare provider who exercised independent judgement in the provision of health services. Multiple encounters can occur during a single patient visit to a clinic.
Primary Care Clinics:	Non-profit clinics (IRS 503, c) licensed as either Community Clinics or Free Clinics.